

SUBHANKAR SHUKLA

CFA Program- Level II Candidate

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EDUCATION

University of Toronto, Rotman Commerce | Toronto, ON

cGPA: 3.5/4.0

Bachelor of Commerce, Specialist in Finance and Economics

Expected Graduation: May 2027

- **Relevant Coursework:** Fixed Income Secur (A+), Fin Markets (A), Adv Corp Fin (A), Corp Fin (A), Accounting for Fin Professionals(A)
- **Awards:** University of Toronto Scholar Award (\$7,500), Telus Student Excellence Award (\$2,500), Avana Case Competition Finalist

CFA Program - Passed Level I Exam

November 2025

EXPERIENCE

Emerging Market Investors Alliance

New York, NY (Remote)

Finance Analyst – ESG & Sovereign Credit Research

May 2025 – Present

- Conducted comprehensive ESG analysis on sovereign bonds across 72 emerging markets, evaluating 21+ KPIs including employment metrics, education infrastructure, and regulatory frameworks to inform institutional investment decisions exceeding \$500M in AUM.
- Built investor-facing data visualizations and reports in Excel and Power BI; presented findings to institutional investors including pension funds and asset managers with \$2B+ in emerging market exposure, supporting quarterly portfolio rebalancing decisions.
- Contributed to EMIA's Transition Finance initiative by mapping capital flow mechanisms across 15 emerging markets and analyzing blended finance structures, multilateral development bank instruments, and public-private partnership frameworks.
- Authored a 25-page research paper examining transition finance frameworks across frontier markets, evaluating green bond mechanisms, MDB coordination strategies, and concessional financing structures to accelerate sustainable infrastructure development.

Pixel Galaxy Studio Pvt. Ltd

New Delhi, India

Investment Analyst Intern

May 2024 – Jul 2024

- Built 5 three-statement DCF models for AI and clean energy startups with scenario analysis and sensitivity testing, supporting CAD \$1M in preseed funding proposals presented at national innovation summits; models incorporated market sizing, revenue projections, exit multiples
- Performed comparable company analysis and precedent transaction valuations for 8 SMEs in drone technology and agribusiness sectors, identifying value drivers, strategic positioning opportunities, and potential acquisition targets for corporate development teams
- Supported deal execution process including due diligence coordination, financial modeling review, term sheet negotiation support, and documentation preparation for investments targeting 12-15% IRR with 3-5 year hold periods

The Acquisition Group

Edmonton, AB

Senior Marketing Consultant

May 2023 – Aug 2023

- Managed direct client acquisition for TELUS telecommunications services in competitive commission-based environment, consistently surpassing monthly KPIs by 10-12% through relationship-building, needs-based selling, and strategic territory management
- Executed door-to-door sales campaign across 800+ prospects, converting 250 leads into 450 service subscriptions (office highest conversion rate) through effective pipeline management, CRM utilization, and systematic follow-up strategies, averaging over 40 sales/week
- Promoted to Senior Consultant within 3 weeks based on performance; mentored 3 junior consultants on consultative selling techniques, objection handling, CRM best practices, and closing strategies, improving team close rates by 20%, becoming the best team in the office

PROJECTS

Tech Sector Equity Valuation Series

- Built DCF models for Accenture, HP Inc., and NVIDIA with 3-statement financials, WACC analysis, and scenario/sensitivity analysis
- Conducted cross-sector comps analysis across technology services and semiconductors, evaluating P/E, EV/EBITDA multiples against peers
- Evaluated NVIDIA's internal expansion vs. \$7.7B Marvell acquisition through NPV modeling and synergy analysis; 15-minute live pitch

Portfolio Optimization & Monte Carlo Risk Modeling

- Engineered an optimal portfolio with 90-day T-bills, McKesson (MCK), using Excel Solver, applied 4 return estimators across 315 daily obs.
- Simulated 10,000+ outcome scenarios to optimize risk-return tradeoff; selected historical model achieving Sharpe ratio 0.146, volatility 9%
- Performed sensitivity analysis on correlation structures and market conditions across pharmaceutical and real estate technology sectors

SKILLS & CERTIFICATIONS

Technical: Bloomberg Terminal, Capital IQ, FactSet, Power BI, Advanced Excel (VBA, PivotTables, Solver), Financial Modeling, PowerPoint

Certifications: Bloomberg Market Concepts, Yale Financial Markets (Coursera), M&A & LBO Modeling (Training the Street)

Languages: English, Hindi